FINANCE UNLOC		Know concept but	Know concept and	Know concept and	
Please assess how well you know and	Don't know	not how to apply it	how to apply it to	regularly apply it in	SCORE
can apply the following concepts.	concept	to my organization	my organization	my organization	SCORE
BALANCE SHEET					
Balance sheet as a snapshot of an					
organization's finances	1	2	3	4	
Liquidity	1	2	3	4	
Assets	1	2	3	4	
Liabilities	1	2	3	4	
Reserves INCOME STATEMENT	1	2	3	4	
			Balance Sh	eet TOTAL	
Income statement as document					
showing financial activity over	1	2	3	4	
period of time.				1	
Budget	1	2	3	4	
Actuals	1	2	3	4	
Reporting	1	2	3	4	
Revenue diversification	1	2	3	4	
			Income Statement TOTAL		
IRS FORM 990					
990 as a public document open					
to all to see.	1	2	3	4	
990 as a marketing tool.	1	2	3	4	
990 providing governance best					
practices.	1	2	3	4	
990 is required.	1	2	3	4	
			IRS Form 990 TOTAL		
GIVING			T		
Communication between finance					
and fundraising roles.	1	2	3	4	
Pledge	1	2	3	4	
Endowment	1	2	3	4	
n-kind	1	2	3	4	
Restrictions	1	2	3	4	
			Giving TOTAL		**************************************
OVERSIGHT			T		
nternal controls	1	2	3	4	
Access/ segregation of duties	1	2	3	4	
Policies & procedures	1	2	3	4	
Review	1	2	3	4	
Avoiding fraud	1	2	3	4	
			Oversight TOTAL		
vww.washingtonnonprofits.org/fur		TOTAL SCORE			